

**TRUCKS - 26,000 LBS. GROSS VEHICLE WEIGHT (GVW) OR GREATER BID #ESCNJ 17/18-30**

**MANUFACTURER: WESTERN STAR CHASSIS**

**Robert H. Hoover & Sons, Inc., PO Box 719,149 Gold Mine Road, Flanders, NJ 07836** Atlantic, Burlington, Camden, Cape May, Cumberland, Gloucester, Hunterdon, Mercer, Monmouth, Morris, Ocean, Salem, Somerset, Sussex and Warren Counties Only.

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE DISCOUNT %</u>	<u>OPTIONS PRICE DISCOUNT %</u>	<u>PARTS PRICE DISCOUNT %</u>	<u>UNLISTED OPTIONAL EQUIPMENT MARK UP %</u>
4700SB	4700SB w/ Cummins L9	43%	43.00%	N/A	20.00%
4700SB	4700SB w/ Detroit DD13	43%	43.00%	N/A	20.00%
4700SF	4700SF w/ Cummins L9	43%	43.00%	N/A	20.00%
4700SF	4700SF w/ Detroit DD13	43%	43.00%	N/A	20.00%
4800SB	4800SB w/ Detroit DD13	39%	39.00%	N/A	20.00%
4800SF	4800SF w/ Detroit DD13	39%	39.00%	N/A	20.00%
4900SB	4900SB w/ Cummins X15	42%	42.00%	N/A	20.00%
4900SB	4900SB w/ Detroit DD13	42%	42.00%	N/A	20.00%
4900SB	4900SB w/ Detroit DD15	42%	42.00%	N/A	20.00%
4900SF	4900SF w/ Cummins X15	42%	42.00%	N/A	20.00%
4900SF	4900SF w/ Detroit DD13	42%	42.00%	N/A	20.00%
4900SF	4900SF w/ Detroit DD15	42%	42.00%	N/A	20.00%

**NO DELIVERY CHARGES.**

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$500.00 PER MONTH.

**BUILD OUT TIME ESTIMATE: 120 DAYS**

**CUT OFF DATE FOR 2018 PRODUCTION: TRUCKS MUST BE BUILT IN 2018.**